

# ACHARYA JAGADISH CH. BOSE COLLEGE

Placement Cell

Date: 13<sup>th</sup> January, 2023

**\*\*\*For the passed out students\*\*\***

**For the passed out students of our college it is a great opportunity of working with one of the world's premier concerns. Go through the details and register yourself to grab the opportunity.**

**Subject: Job Assured Training Program offered by NSE Academy in collaboration with Placement**

**Partner TATA AIA**

**Grab your Offer Letter first then enrol in the Batch!!**

**Dear Candidate,**

It was indeed a pleasure talking to you regarding the Placement opportunity with TATA AIA In association with NSE Academy – Their Training Partners. We are hereby sharing course details along with JD for the profile of Relationship Manager @ TATA AIA

**About TATA AIA**

Tata AIA Life Insurance Company Limited ('Tata AIA' / 'The Company') is a joint venture between Tata Sons (51%) and AIA Group Limited (AIA) (49%) which is the largest insurance company by market capital. Tata AIA is the leading protection provider in the life insurance space with a brand philosophy of RakshakaranKiReet (Ritual of protection). The Company was licensed to operate in India as Tata AIG Life Insurance Company Limited on February 12, 2001 and started operations on April 1, 2001. Name of the Company was changed to Tata AIA Life Insurance Company Limited in FY13. In FY 16, AIA increased its stake from 26% to 49%. The Company aspires to pursue profitable and sustainable growth. Tata AIA has been the fastest growing and largest non-bank promoted life insurer for the last 5 years.

In FY22, Tata AIA was recognised by AIA in the AIA Leading Customer Experience Awards with Leading Customer Experience Award (Customer Insights – Listening & Improvement Category) and acknowledged with a special mention on our end-to-end consumer listening & improvement framework.

**About NSE Academy:** NSE Academy Limited is a wholly owned subsidiary of National Stock Exchange of India Limited. NSE Academy is working with many leading organizations in BFSI sector, to help them in their sourcing & corporate training needs. NSE Academy, which promotes financial literacy as a necessary life skill. NSE Academy's initiatives, including partnerships with state and national school boards and schools, corporates, interactive courses on personal finance and certification programs, teach school children, homemakers, and other non-finance professionals the value of investing, provide an introduction to the Indian capital markets and help to develop new market professionals

**About Course:**

**Young Pioneers' Program is Certificate program in Life Insurance in association with TATA AIA Life.** This program aims to hand-pick passionate graduates (from any stream) and trains them on fundamentals of Life Insurance, products, basics of financial services and sales management process to make them job-ready for a Front Lines Sales role at TATA AIA Life. The course curriculum and the material have been designed, by industry experts from TATA AIA Life and Learning Partner. The core purpose of this

training is to enable the participants to hit the ground running and help them succeed when they take charge of the role. The successful completion of all the phases of training, promise a rewarding job and career with a prestigious brand like TATA AIA Life coupled with a Certificate Program in Life Insurance. So, Young Pioneer Program offers dual benefits to all the incumbents i.e. a JOB and a Joint Certificate from TATA AIA & NSE Academy.

This program offers you a guaranteed job with TATA AIA with a CTC of INR. 3,00,000/-\* (Three lakhs only) per annum plus incentives. Preconditions of the job are primarily successful completion of all the phases of the training for the initial 3 months of the program. In addition to this, specific conduct and education-related conditions are mentioned in the Provisional Offer Letter to applicants selected for the program. Successful completion of the training would mean timely completion of all assignments, assessments during the training phase and having minimum attendance and meeting the assigned targets during the OJT and Internship phase

**Program also offers:**

- Real-life exposure to a corporate work environment.
- Interaction with mentors.
- Opportunities to practice and develop selling and customer Interaction skills in a safe environment using simulated scenarios.
- From OJT / On-Boarding phase onwards, you will be assigned to any of the following sales distribution channels: Bancassurance or Direct as per TATA AIA Life's discretion.

**YPP+ Transforms you into a true professional through guidance and mentoring**

**Certificate Programme -Certificate Program in Life Insurance**

- **Training Fees** – 50,000 + 18% GST = ₹ 59000/-
- **6 Months Training Period** (3 Months Virtual Classroom Training with NSE Academy with stipend of ₹5,000/Month + 3 months of Internship with TATA AIA Life Insurance with stipend of ₹10,000/Month)
- **Earn Stipend during training period** (First 3 Months- stipend of ₹5000/Month + Next 3 Month – Stipend of ₹10000 / Month- Total Stipend of ₹45000)
- **Earn a starting salary of ₹3.0 LPA\* + Attractive Incentives (Post completion of 6 Months)**

**Eligibility Criteria**

- **Age:** Up to 28 Years (at the time of admission) • **10<sup>th</sup> Percentage:** 40% (Minimum)
- **12<sup>th</sup> Percentage:** 40% (Minimum)
- **Graduation Percentage:** 40% (Minimum)
- **Graduation:** Any Stream
- **Mode of Education:** 10<sup>th</sup> , 12<sup>th</sup> & Graduation in regular mode / Post-Graduate
- **Other:** Applicants who have done full time Engineering/ Management (BE/MBA) courses are eligible.
- **Experience:** Freshers can apply / 0-2 years of work experience in Insurance / Financial Service

Background, Public Sector Bank partner work experience would be preferable

**Click on the link below and register now:**

[https://ind01.safelinks.protection.outlook.com/?url=https%3A%2F%2Fforms.office.com%2Fr%2FqMKkFan8d3&data=05%7C01%7Cmslp\\_psingh%40vendor.nse.co.in%7Ce79f7fcbf605441998d108daf45d7baa%7Cfb8ed65431954846ac37491dc8a2349e%7C0%7C0%7C638090979583052916%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Iik1haWwiLCJXVCI6Mn0%3D%7C3000%7C%7C%7C&sdata=%2F8BoBy6HZmu08d8BHOSjlCx5KsqfiqTrXf8pIHbK3YQ%3D&reserved=0](https://ind01.safelinks.protection.outlook.com/?url=https%3A%2F%2Fforms.office.com%2Fr%2FqMKkFan8d3&data=05%7C01%7Cmslp_psingh%40vendor.nse.co.in%7Ce79f7fcbf605441998d108daf45d7baa%7Cfb8ed65431954846ac37491dc8a2349e%7C0%7C0%7C638090979583052916%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Iik1haWwiLCJXVCI6Mn0%3D%7C3000%7C%7C%7C&sdata=%2F8BoBy6HZmu08d8BHOSjlCx5KsqfiqTrXf8pIHbK3YQ%3D&reserved=0)

**\*\*\*\*\*Last date of registration 15.01.2023\*\*\*\*\***

After the registration the candidates have to go through the following sessions before getting the offer letter:

- 1 -Orientation online mode
- 2- Mock interview process online
- 3- HR round online mode
- 4- Final round online mode

If selected then they get offer letter

**For any query please contact Poonam Singh 8100361104**



**(Sudhakar Sardar)**

**Convenor, Placement Cell**



**(Dr. Purna Chandra Maity\_)**

**Principal**